



ERICSSON

# INNOVATION @ ERICSSON

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# ERICSSON AT A GLANCE



## NETWORKS

One network for a million different needs

## IT

Transforms operators into digital enterprises

## MEDIA

Delight the TV consumer every day

## INDUSTRIES

Transforming industries and society

39,000

Patents

23,700

R&D Employees

35 B. SEK

Annual investment in R&D

1 BILLION

Subscribers managed by us

40%

Share of world mobile's traffic carried by Ericsson networks

66,000

Services professionals

247 B. SEK

Net Sales

180

Countries with customers

116,000

Employees

# ERICSSON RESEARCH



## RESEARCH AREAS

Radio Access

Wireless Networks

Cloud

Services, Media

Security

Networking

Management

Sustainability

Hardware

Software

RESEARCH



INNOVATION



PROTOTYPES  
AND DEMOS



# INNOVATION IS A PART OF WHO WE ARE



# WIRELESS ACCESS GENERATIONS



## 2G, 3G, 4G, 5G

it's invented here

The foundation of mobile telephony

Mobile telephony for everyone

The foundation of mobile broadband

The evolution of mobile broadband

Non-limiting access; anywhere, anytime, anyone, anything

**1G**

NMT, AMPS, TACS

**2G**

GSM

**3G**

WCDMA  
HSPA

**4G**

LTE

**5G**

~1980

~1990

~2000

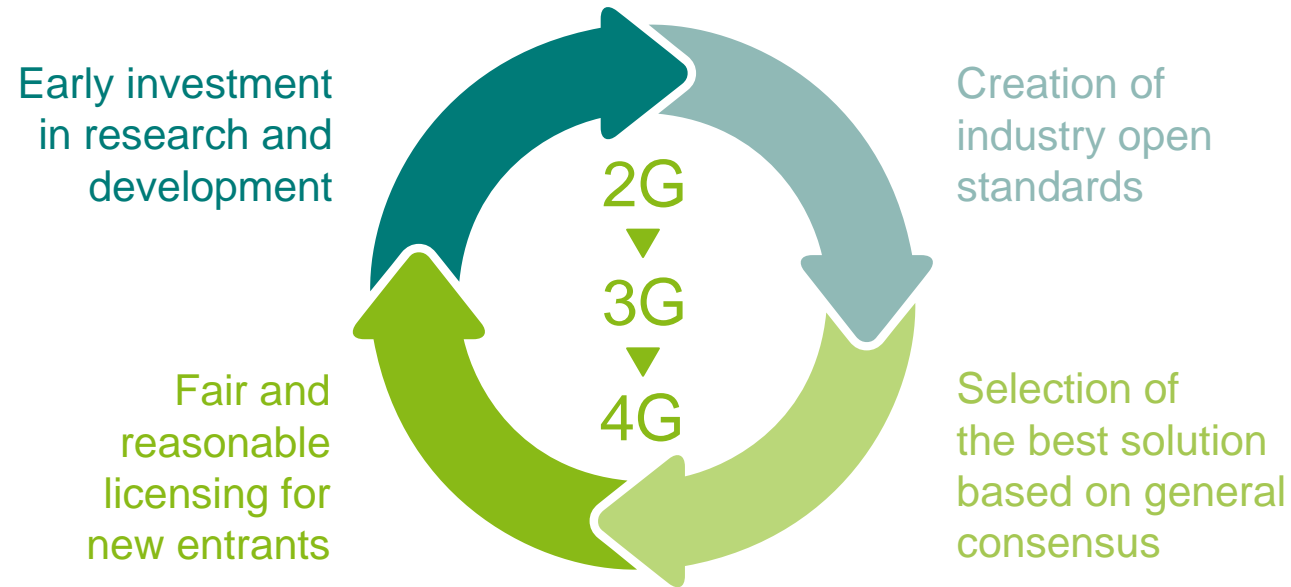
~2010

~2020

# DRIVING THE WIRELESS ECOSYSTEM



Ericsson is creating an environment in which 2G, 3G and 4G wireless technologies can thrive. We're doing this in the following ways:



**Ericsson holds the number one patent portfolio for wireless technologies**

**We own the largest number of essential patents in wireless 2G, 3G and 4G combined**

# INNOVATION LESSONS LEARNED



Legacy innovations we now take for granted would never have happened if it wasn't for an eco-system that rewards research and investments, while at the same time enables them to be deployed globally.

# BUILDING THE 5G ECOSYSTEM





# LEADING DIGITALIZATION



# 5G

FOR INDUSTRIES

 AUTOMOTIVE AND TRANSPORT

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 MANUFACTURING

---

 PROCESS INDUSTRY

---

 SAFETY/SECURITY

---

 AGRICULTURE

---

 ENERGY AND UTILITIES

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# 5G FOR INDUSTRIES

## Some examples



### CMA

Test Site for Future Automated and Shared Mobility Systems

- › Exploring the use of 5G networks for intelligent transport systems
- › Investigating "as-a-service" offerings for network operators and automotive OEMs

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- › Reduced vehicle fleet operations cost
- › Better service awareness and reduced travel time for passengers
- › Usage of cellular networks in new markets



### ABB REMOTE ROBOT OPERATION

- › Evaluate mobile communication in industrial remote operation
  - Remote operations in mines – an industrial use case with strict requirements on reliability and latency.
  - Explore the use of industrial haptic communication in mobile networks

↓

- › Greatly improved health and safety
- › Increased availability of personnel
- › Capture key requirements for 5G



### PIMM

Pilot for Industrial Mobile Communication in Mining

- › Evaluate mobile communication in an industrial context
- › Consider strict requirements on safety and robustness in underground mining

↓

- › Increased productivity and Improved Safety
- › Industrial 5G requirements
- › Understand eco system, business models, etc.



### 5GEM

5G Enabled World Class Manufacturing

- › Evaluate 5G technology in a manufacturing industry
- › Understand ICT opportunities and solutions

Data analytics

Factory wireless communication

Industrial Internet-of-Things

Mission critical cloud

- › Improved production efficiency
- › Increased flexibility
- › Excellent traceability
- › Social and environmental sustainability



### WITool

Wireless Internet of Tools

- › Enable IoT for construction equipment OEM (Husqvarna) and rental companies (Cramo)
- › Capillary network connectivity, cloud, service enablement and machine analytics capabilities
- › Demonstrated through automation of return process of machines at Cramo depot

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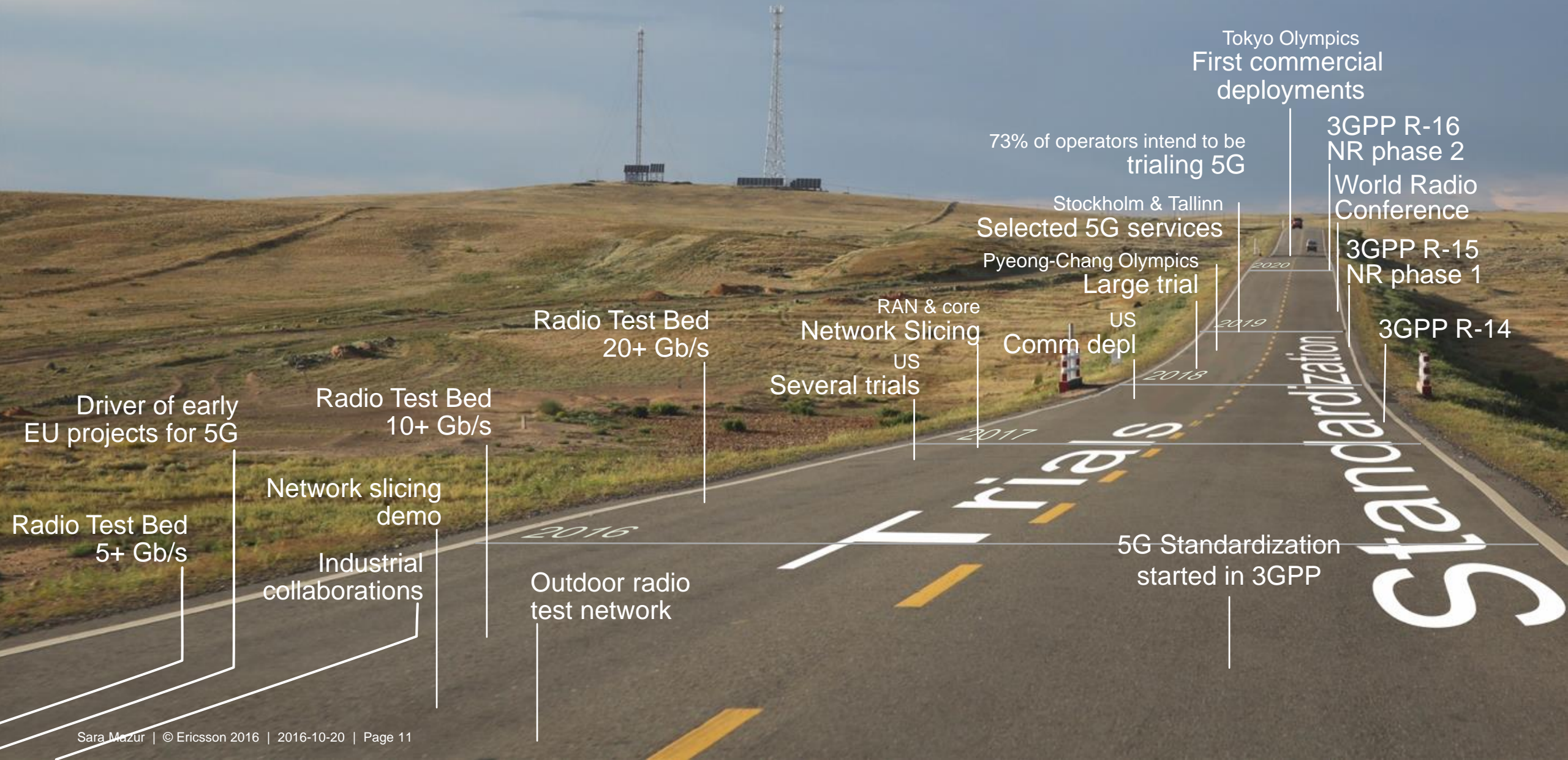
- › Efficient fleet management enabled by predictive maintenance and resource planning
- › Automated processes, for example return process
- › New business models
- › Making use of generated data to improve products



Partners:

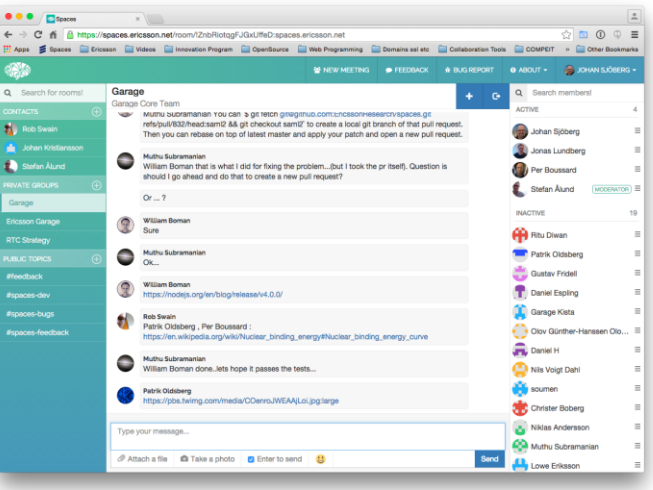
Industry Transformation | Research Collaboration | Commercial in confidence | © Ericsson AB 2016 | September 2016

# THE ROAD TO 5G



# ERICSSON GARAGE

A lean-startup inspired place and WoW



# CORPORATE TECHNOLOGY AND KNOWLEDGE INCUBATOR



## WAY OF WORKING BASED ON LEAN STARTUP

- › Quick and Responsive Development
- › Together with Customers



Why the Lean Start-Up Char  
by Steve Blank, HBR, 2013

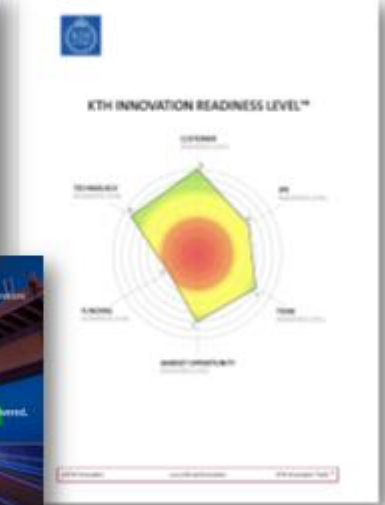


## What Lean Start-Ups Do Differently

The founders of lean start-ups don't begin with a business plan they begin with the search for a business model. Only after quick rounds of experimentation and feedback reveal a model that works do lean founders focus on execution.

Lean	Traditional
<b>Strategy</b> Business Model Hypothesis-driven	Business Plan Implementation-driven
<b>New-Product Process</b> Customer Development Get out of the office and test hypotheses	Product Management Prepare offering for market following a linear, step-by-step plan
<b>Engineering</b> Agile Development	Agile or Waterfall Development

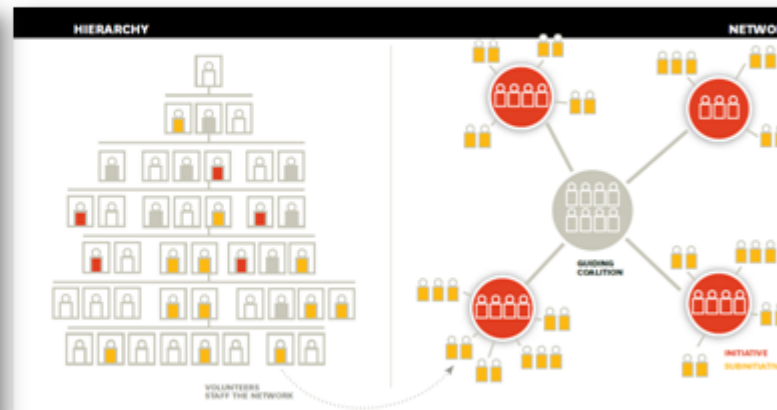
## SUPPORT ECOSYSTEM



## THE SECOND OPERATING SYSTEM GARAGE TEAM ACROSS HIERARCHIES

### Two Structures, One Organization

Traditional hierarchies and processes, which together form an organization's 'operating system,' do a great job of handling the operational needs of most companies, but they are too rigid to adjust to the quick shifts in today's marketplace. The most agile, innovative companies add a second operating system, built on a fluid, networklike structure, to continually formulate and implement strategy. The second operating system runs on its own processes (see "The Eight Accelerators," page 52) and is staffed by volunteers from throughout the company.



Accelerate! by John P. Kotter  
HBR, 2012 November

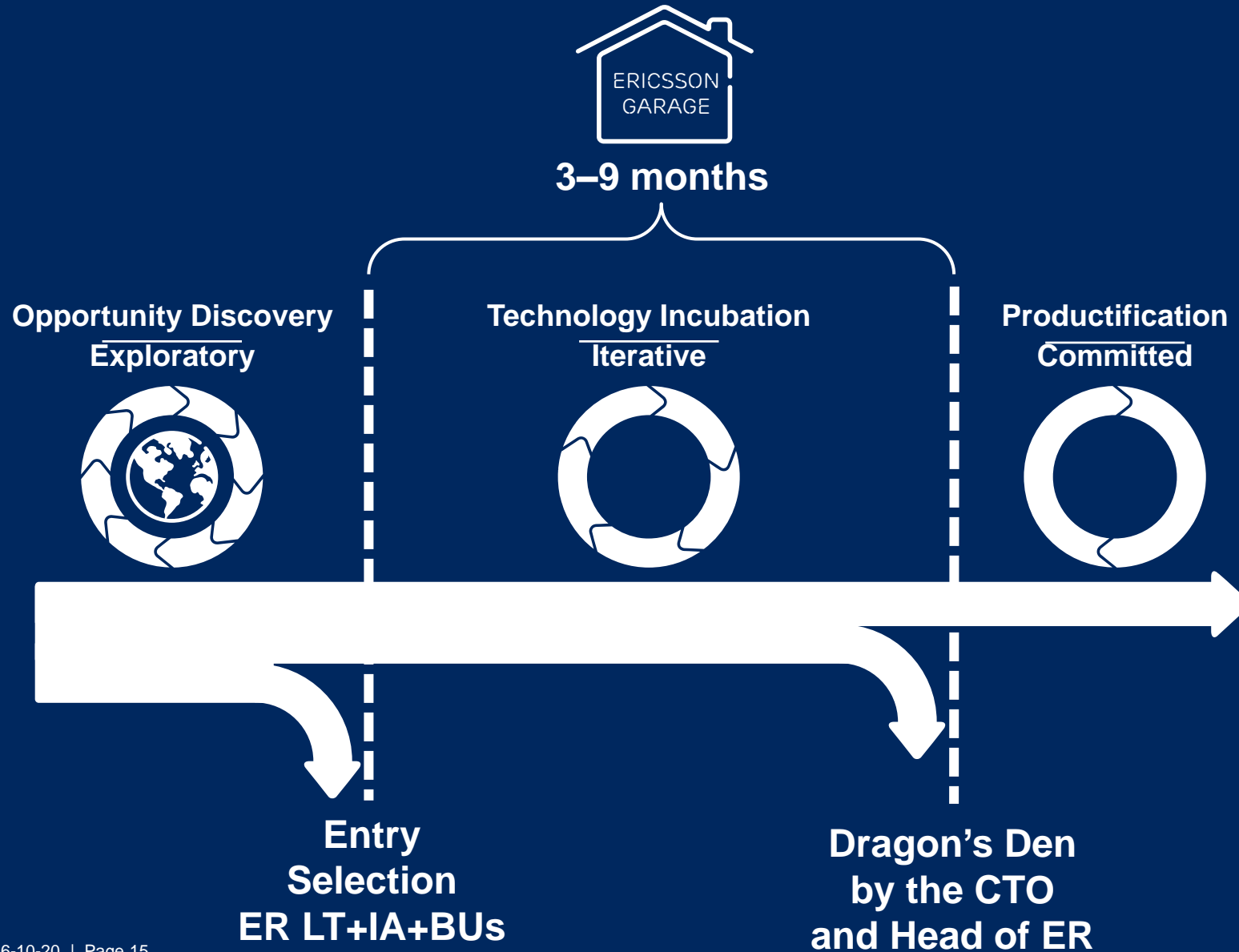


# PHYSICAL ERICSSON GARAGES

AS OF 2016 JUNE



# ERICSSON RESEARCH FRAMEWORK



# SUMMARY



Ericsson Research is innovating and developing new concepts and technologies in a global organization of around 650 persons

We are building the 5G ecosystem through standardization, testbeds and early trial systems together with customers and in industry pilots.

We have started the Ericsson Garage to further facilitate our work on innovation together with partners and ecosystems.





**ERICSSON**